

DAIMLER

Daimler AG · 70546 Stuttgart

Telefon/Phone
+49 160 8630705

Telefax/Fax
+49 711
3052124430

Hauspost-Code
Internal-Code

Ihre Zeichen, Ihre Nachricht vom
Your reference

Unser Zeichen, unsere Nachricht vom
Our reference

Name
Uwe Uttendorfer

Datum/Date
14.02.2011

Certification

Mr Agreiter, born November 4th 1985 in Schwäbisch Hall, Germany, has accomplished successfully the global sourcing project "Competitiveness of Procurement Markets". This project was conducted in collaboration with the department "Global Business Management R&D" of the Mercedes-Benz Cars division and ESB Reutlingen from 01.09.2010 to 31.01.2011.

During this period his duties included:

- Analyzing the competitiveness of three key procurement markets (China, India, South Korea) in terms of:
 - Future development of labour markets
 - Currency risks and hedging strategies
 - Industrial policy for selected commodities (e.g. aluminium, carbon fibre)
- Develop export scenarios between the procurement markets stated above and Daimler overseas plants in China, USA, South Africa
 - List free trade agreements, tariffs and other trade barriers for all scenarios
 - Investigate the advantages of a bonded warehouse for Daimler AG in this context
- Reflect the results of the investigation and give suggestions for future business with certain procurement markets

Mr Agreiter finished his project work completely within the agreed project period.

He has performed his tasks to our complete satisfaction.

We give our highest recommendation and wish him all the best in his future undertakings.

Daimler AG, Sindelfingen

Global Business Management R&D


Uwe Uttendorfer